



March 2019 Newsletter

EURO TOWERS LTD
UK Manufacturer of Aluminium Access Equipment

Executive Hire Show 2019

In February Euro Towers attended the Executive Hire Show in Coventry. This year we had a new more central stand location and for the first time featured on the innovation trail. The innovation trail was a great opportunity to show our customers the new Securi-Guard. Debuting at the show, visitors to the stand were shown how the system complete with a locking mechanism could prevent unauthorised access to their tower equipment.

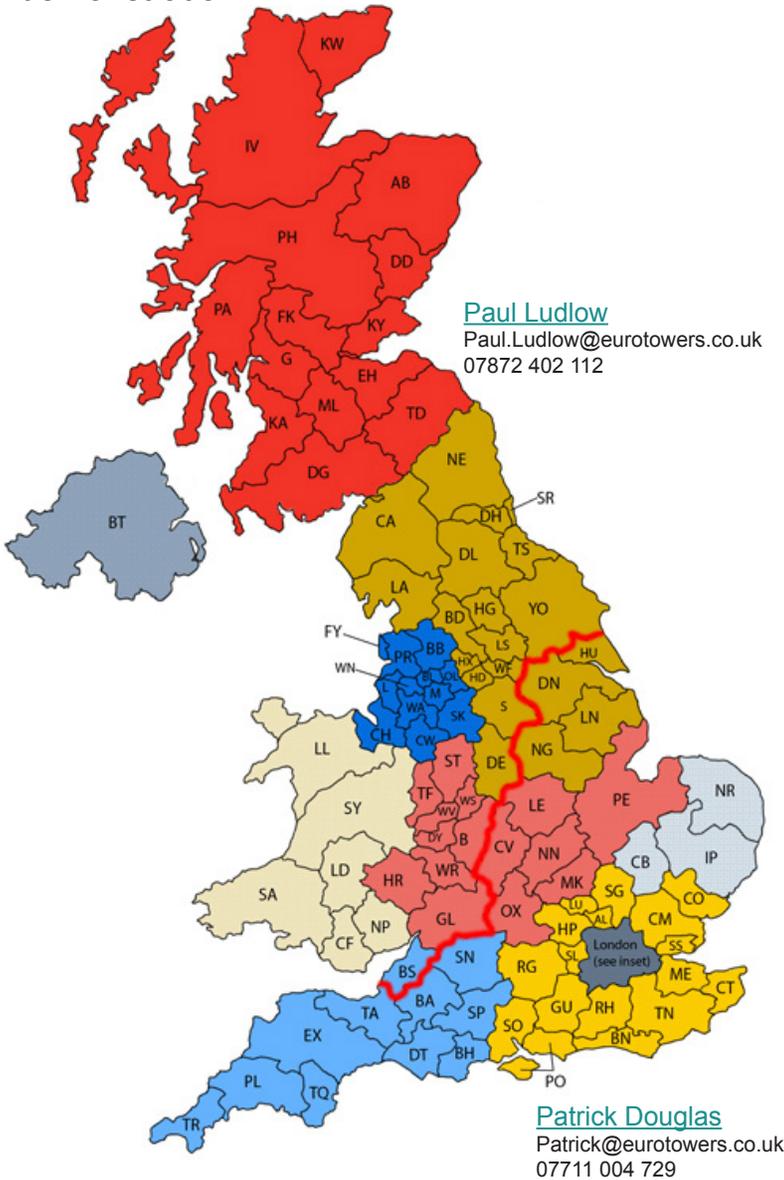
Also on display was our new BS8620 Swing Gate Podium. These new podiums have been very popular with customers as an alternative to our standard gate Stepfold Podiums. One of the most popular new items on the stand was the New Stair Access Tower. This was a great opportunity for our customers to see first hand the new portal frame which allows full enclosure while using the tower and also a wider access point to our Stairwell Access Unit. One of the key points to our new Stair Tower is that it can incorporate standard 3T Ladder Frame Tower components. This means you can utilise any existing stock and also minimise your stock holdings. Along with all the new products we also had our BS 8620 Stepfold Podium range, the Minifold unit, the 3T Ladder Frame, AGR, Euro 500, Stairwell Access and 232 narrow rung towers on display. These systems featured goalpost and walkthrough frames as well as cantilever and bridging systems. If you would like to see where and when we will be exhibiting next, you can find all the information you need at www.eurotowers.co.uk/news.

Executive Hire Show 2019 In Pictures



Sales Representatives National Coverage

Euro Towers Sales Executives cover every area of the UK. They are knowledgeable of the product and the industry. You can find your Sales Executives by using the map below. Please feel free to contact them for a meeting or demonstration.



NEW PRODUCT ALERT

The Stair Access Tower, now with working heights of over 11m available. This tower is a great solution to your access needs on both domestic and industrial stairs where the stairs might not be wide enough to access onto a standard tower or you would prefer a gated portal frame option. The tower now incorporates gates on the top and bottom of the stairs allowing easy access at both ends. This new gate is a wider access point than the portal provided on our access unit.

Product Information Packs Available

Euro Towers can supply you with the following promotional material:

- Suppliers poster
- Product brochures
- Tower inspection poster
- Podium components poster
- Various marketing materials.

If you would like to receive any of these items you can either email us or call us on **01604 644 774**



Bespoke Systems

The Fitout Pontoon is the UK's leading Design Consultancy which excels in translating and communicating customer ideas into industry standard designs ready for manufacture. The Fitout Pontoon needed an access solution to wrap around their canal boats to allow them to build a tent. This tent would cover the boats and allow them to work in a clean environment when carrying out maintenance and restoration work. Euro Towers manufactured a bespoke bridging tower that spanned 4.1m up & over the boat. As part of Euro Towers service, Patrick and Christopher went in and conducted product familiarisation on the tower. Mark from the Fitout Pontoon was more than happy with the design and was eager to use the tower and start work on the canal boats.

All bespoke products that are supplied by Euro Towers are manufactured to a TUV ISO9001:2015 Quality Control System and designed using Autodesk Inventor CAD software. For a quote or advice on any specialised access contact us on 01604 644 774



Our dedicated PASMA training centre is located in Northampton, providing a sufficient allocated parking area, training classroom and practical area where the tower can be assembled. We offer refreshments and a lunch for all delegates booked on any course.

The training centre is located in a very easily accessible location from the M1 and there are a number of reasonably priced hotels surrounding the area for those who may have to travel.

Onsite training is also available, Please contact our training department for more details: 01604 644 774

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If you would like anymore information on anything mentioned inside this newsletter feel free to contact us either by email, phone or through our website.

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